

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Cox, Langford & Brown 21 Dupont Circle, N.W. Washington, D. C. 20036	2. Registration No.  746
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3. Name of foreign principal Corporacion Nacional de Hoteles Y Turismo (CONAHOTU)	4. Principal address of foreign principal Apartado Postal 6651 Caracas, Venezuela
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5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☒ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

NOT APPLICABLE

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

NOT APPLICABLE

b) Name and title of official with whom the registrant deals.

c) Principal aim

TERMINATED

DATE 2-20-74

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

CONAHOTU is a Venezuelan corporation subsidized in substantial part by the Venezuelan Government, and also having members from the private sector. CONAHOTU owns or operates a number of hotels in Venezuela and is charged with the task of promoting tourism to Venezuela.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☒
- Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The exact financial structure of CONAHOTU is not known to us. However, we believe a substantial portion of its funds for the development of tourism is provided by the Government of Venezuela. CONAHOTU also receives revenue from its hotel operations.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

NOT APPLICABLE

Date of Exhibit A	Name and Title	Signature
June 30, 1972	Robert D. Papkin, Partner	Robert D. Papkin

DEPT. OF JUSTICE

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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

REGISTRATION SECTION

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
COX, LANGFORD & BROWN	Corporacion Nacional de Hoteles Y Turismo (CONAHOTU)

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Cox, Langford & Brown will render services to CONAHOTU for a flat fee of \$3,000 per year. Payment is to be made in the sum of \$1,000 every four months. No additional expenses are provided for.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

The performance of the above understanding is limited to professional legal services.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will advise CONAHOTU on tourism developments in the United States and elsewhere; keep CONAHOTU informed of U.S. laws and regulations on tourism, particularly in the aviation field; and supply documentation to CONAHOTU on tourism developments.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
June 30, 1972	Robert D. Papkin Partner	<i>Robert D. Papkin</i>

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.